

December 3, 2025

To
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street Mumbai – 400001
Company Code: METAINFO
Scrip Code: 544441

Subject: Update of Group Meeting of Analyst/Institutional Investor Meetings held on December 2, 2025 under the SEBI (Listing Obligations and Disclosure Requirements), Regulations 2015.

In furtherance of our intimation dated November 25, 2025 and December 1, 2025 and pursuant to Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby inform that the management of the Company met with group of investors held by Hem Securities- Samrudhi 2025- Virtual SME Conclave through virtual mode on Tuesday, December 2, 2025 and discussed about the following points which are as under:

Meta Infotech Limited – “Securing the Digital Future”

Company Overview

Founded in 1998, **Meta Infotech** has evolved from an IT solutions provider into a **pure-play cybersecurity company**. Initially recognized as one of Microsoft’s top three partners in India, the company strategically shifted from trading to building its own niche in IT solutions. Between 2000–2005, Meta Infotech successfully launched six new vendors in India, establishing dedicated technical teams for each.

By 2010, the company made a decisive move into **cybersecurity**, which has since become its core identity. Today, Meta Infotech is a **100% cybersecurity solutions and services provider**, employing over 310 professionals — with 280 specialized in technical cybersecurity. With offices across Pune, Hyderabad, Bangalore, Chennai, and Mumbai, the company is expanding internationally into the Gulf and Australia.

Products & Services

Meta Infotech delivers **end-to-end cybersecurity solutions** across more than 15 categories, including:

- Secure Access Service Edge (SASE)
- Cloud security
- Endpoint detection and response
- Application, cloud, and API security
- Database and identity security
- SIEM, network and perimeter protection
- Email and data security

Its services portfolio includes:

- Managed security
- Professional services
- Implementation projects
- Sustenance engagements
- Annual maintenance services

Meta Infotech Limited.

Unit # 118, 119, 1st Floor, Ackruti Star, Opp. Ackruti Centre Point, MIDC, Andheri (E), Mumbai – 400 093. India
CIN No. L72100MH1998PLC117495

Phone 91 22 6937 2500

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The company also operates a **dedicated Cybersecurity Training Institute**, ensuring a strong in-house pipeline of trained specialists. Meta Infotech partners closely with leading global cybersecurity OEMs to deploy, manage, and optimize solutions for enterprise clients.

Customers

In Fiscal 2025, Meta Infotech served **87+ enterprise customers** across 15+ industries, including as Banking, Capital Markets, NBFCs, IT/ITES, Insurance, Cybersecurity, Automobile, FMCG, Pharmaceuticals, Real Estate, Manufacturing, and Conglomerate.

- Operates in highly regulated, sensitive, and high-uptime environments
- Maintains a **high customer retention ratio**
- Executes large-scale projects

Industry Outlook

India's cybersecurity market is projected to reach **US\$20 billion by 2030**, driven by:

- Cloud adoption and identity proliferation
- Rising API traffic and remote work
- Increasing sophistication of cyberattacks
- Regulatory tightening and adoption of Zero Trust models
- Emergence of passwordless authentication and cyber risk quantification

Cybersecurity has transitioned from a technical function to a **board-level strategic priority**, positioning Meta Infotech at the heart of this transformation.

Company Strategy

Meta Infotech's growth strategy focuses on:

- Expanding presence across India's enterprise technology hubs
- Scaling managed security and professional services — margin-accretive and recurring revenue streams
- Opening new offices, including a large-format office in Mumbai
- Establishing a **Cybersecurity Experience Centre** for interactive customer engagement
- Entering international markets
- Strengthening leadership with the appointment of **Mr. Ambrish Deshpande as Chief Operating Officer**
- Driving sustainable growth, efficiency, profitability, and shareholder value.

Financial Performance

- **Revenue CAGR:** 42% (2 Year CAGR)
- **EBITDA CAGR:** 62% (2 Year CAGR)
- **PAT CAGR:** 48% (2 Year CAGR)
- **Return Ratios FY25:** 33% ROE, 38% ROCE
- **H1 FY26:** Revenue Rs. 210 crore, EBITDA Rs.15.8 crore, PAT Rs. 10.4 crore
- **Order Book:** Rs.514 crore (~2.35x FY25 revenue)

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Summary

Meta Infotech has established itself as a **one-stop cybersecurity solutions provider**, combining deep technical expertise, strong industry partnerships, and a robust services portfolio. With high customer retention, rapid financial growth, favorable industry tailwinds, geographic expansion, and strengthened leadership, the company is well-positioned to deliver **long-term value to investors**.

Kindly take the same on record.

Thanking You

For Meta Infotech Limited

Komal Toshniwal
Company Secretary & Compliance Officer
MNO: A53364

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